

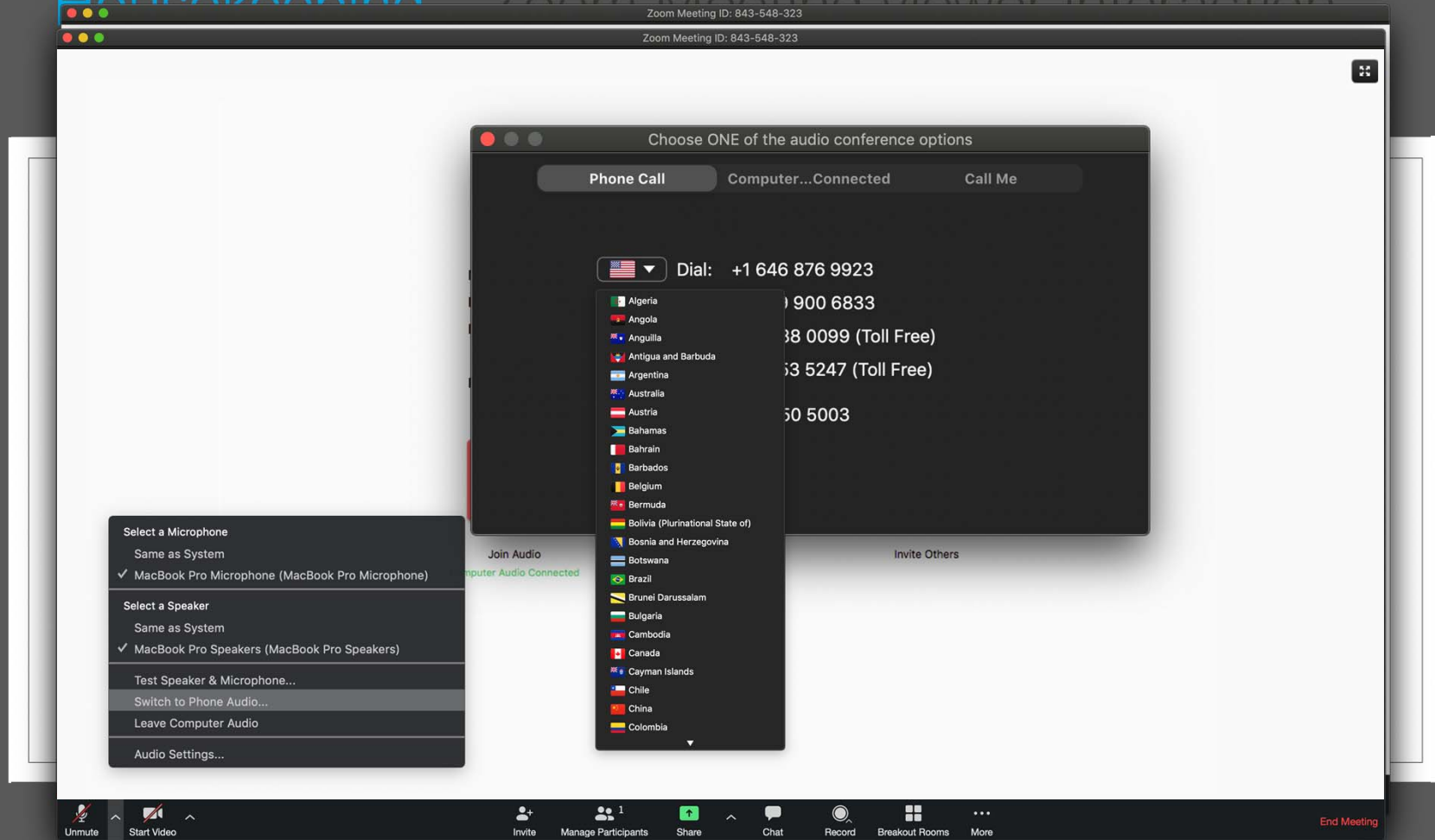
MEMBERSHIP

2020 DISTRICT ASSEMBLY

Bunny Pratt | D5910 Membership Chair

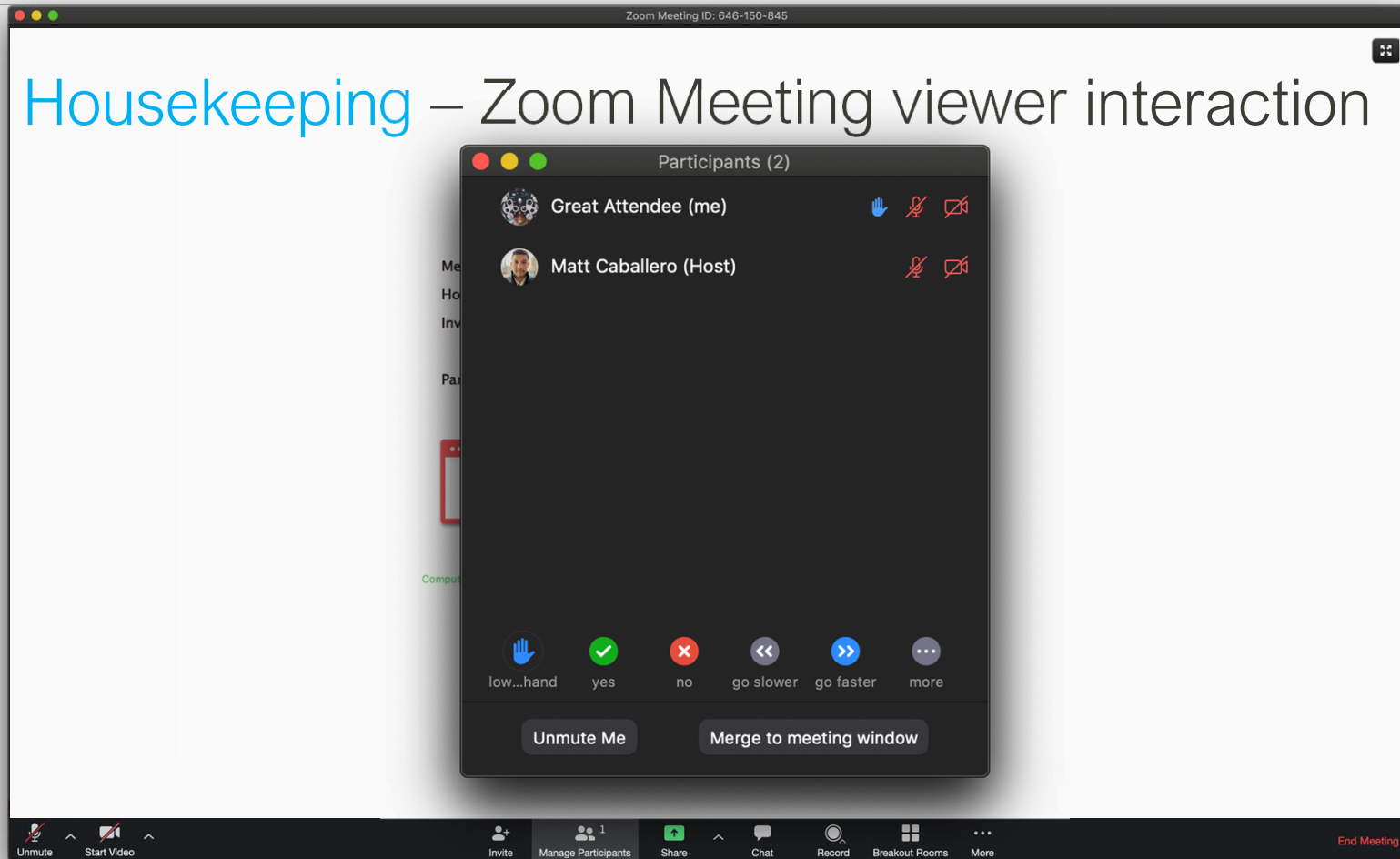
bunny@bcins.net | 979.571.9826

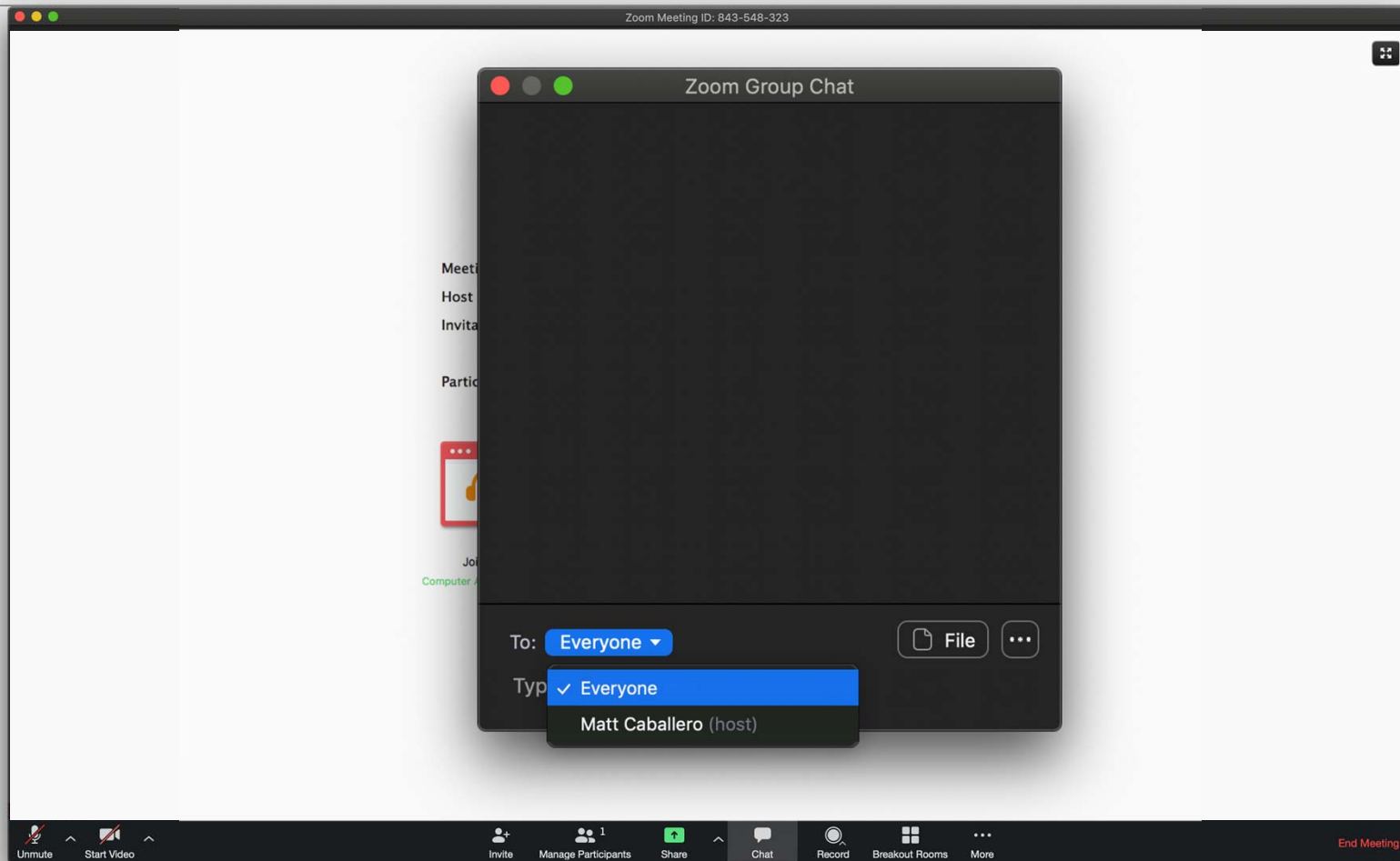




Housekeeping – Zoom Meeting viewer interaction

zoom





TOGETHER WE, GROW ROTARY!



"Instead of asking who do we know, ask who are we missing."

RI President
2019-2020
Mark Maloney

Source: <https://my.rotary.org/en/learning-reference/learn-topic/membership>



TOGETHER WE, GROW ROTARY!

Examine
Prepare



Plant
Celebrate

Membership Learning Objectives



**HOW TO ASSESS
YOUR CLUB**



**HOW TO CONNECT W/
CURRENT & PROSPECTIVE
MEMBERS**



**HOW TO DEVELOP
YOUR CLUB**



How to Assess Your Club

Use RI resources to see if your club is meeting members' needs and reflecting the community:

1. Take a Learning Center Course: Is Your club Healthy?

- Curriculum guides you through modules to help your club improve its member experience, service and social events, public image, and club operations.
- [MyRotary.org](https://www.MyRotary.org)

2. Use Membership Assessment Tools

- Representing Your Community's Professions ([classification assessment](#))
- [MyRotary.org](https://www.MyRotary.org)
- [Rotary5910.org](https://www.Rotary5910.org)



How to Assess Your Club

The screenshot displays the Rotary e-learning portal. At the top, there is a navigation bar with the Rotary logo, a search bar, and icons for a trophy, a bell, and a user profile. Below the navigation bar, the main content area is divided into a grid of e-learning modules. Each module card includes a status label (COMPLETED, IN PROGRESS, or NEW), a video thumbnail, the title, the language and learner level, a star rating, and the duration.

Module Title	Status	Duration	Language Learner	Rating
Best Practices for Engaging Members	COMPLETED	45:00	English Learner	★★★★★
Kick-start Your New Member Orientation	IN PROGRESS	45:00	English Learner	★★★★★
Is Your Club Healthy?	IN PROGRESS	1:00:00	English Learner	★★★★★
Building a Diverse Club	NEW	45:00	English Learner	★★★★★
Practicing Flexibility and Innovation	NEW	1:00:00	English Learner	★★★★★
Rotary Basics	COMPLETED	15:00	English Learner	★★★★★




How to Assess Your Club

SERVICE AND SOCIALS

To diagnose your club's overall health, you fill out several questionnaires like this one.

- ☒ Our club holds regular get-togethers
- ☒ Our club offers members leadership opportunities
- ☐ Our club has a service project in progress.
- ☐ All members can give input on service and social activities.

00:28 02:26 HD








Is Your Club Healthy?
ID: E-P0896V

2 / 9 parts completed

PREVIOUS NEXT

Club Health Check
Video

-  **Rotary Club Health Check**
File download
-  **Club experience**
Interactive learning
-  **Service and Socials**
Interactive learning
-  **Members**
Interactive learning
-  **Image**
Interactive learning

Club Health Check



How to Assess Your Club

CLASSIFICATION AUDIT

Professions represented in the club	Number of members in that profession	Percentage of membership
1. <input type="text"/>	<input type="text"/>	<input type="text"/> %
2. <input type="text"/>	<input type="text"/>	<input type="text"/> %
3. <input type="text"/>	<input type="text"/>	<input type="text"/> %
4. <input type="text"/>	<input type="text"/>	<input type="text"/> %
5. <input type="text"/>	<input type="text"/>	<input type="text"/> %
6. <input type="text"/>	<input type="text"/>	<input type="text"/> %



POLL

Visitor Data Collection



Connect w/ Members & Prospects

Use RI resources to connect with Current & Prospective Members:

- A. Listen to Club Innovation Stories
- B. Enhance the Club Experience
- C. Customize a Club Brochure
- D. Discover Rotary presentation

Connect w/ Members & Prospects

Club Innovation Stories

Rotary Club of Rochester MN introduces innovative meeting formats
to increase participation





Connect w/ Members & Prospects

Enhance the Club Experience

Tailor this member satisfaction survey to get opinions from your club members. Then act on the results and consider implementing your members' ideas.

4. What are your opinions about our club's **service projects**?

	Just right	Too many	Too few
Total number of service projects	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Number of community service projects	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Number of international service projects	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	Agree	Disagree	No opinion
Service projects are well organized	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Service projects make a difference in the community or the world	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Service projects are meaningful to me	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



POLL

Club Brochure



Connect w/ Members & Prospects

Customize a Club Brochure

Design your own club brochure using the template on [Rotary's Brand Center](#).
Choose images and wording to best represent your club.



Connect w/ Members & Prospects

Discover Rotary Presentation

Show this presentation to prospective members or at your club's public events. Add content and images specific to your club, and have membership information forms readily available.





POLL

Club Dues



Develop Your Club

- Club Flexibility
- Club Membership Committee Checklist
- RI Leads Module



Develop Your Club

Know the Dues Breakdown

Rotary International = \$68.00/year

District 5910 = \$34.00/year

Your Club = \$XX.00/year

Optional = Meals, Foundation Gifts

Prepare & Post Club FAQs



Develop Your Club

Consider Alternate Membership Levels or a Satellite Club arrangement.

- Full Member
- Associate Member
- Service Champion
- Corporate Member



Different levels could mean voting privileges, opportunity to hold office, committee leadership, alternate club dues as set in your Club bylaws.



Develop Your Club

Club Membership Committee Checklist

- Establish & Communicate membership levels
- Develop Club FAQs & publish to website ([sample](#))
- Evaluate or Implement New Member Orientation & Red Badge or Mentorship Program
- Review membership statistics & demographics
- Explore Learn Club Runner Tools: Member Dashboard, New Member Activity Tracking, Custom Contact Groups



Develop Your Club

Follow up your
[MyRotary.org](https://myrotary.org)
Membership
Leads

The club's president, secretary, and membership committee chair get an alert to review the lead and take the next steps

[Home](#) | [Manage](#) | [Club & District Administration](#) | [District Administration](#) | [Manage Membership Leads](#)

WE KNOW IT WORKS

Since 2001, inquiries from qualified candidates have increased by 400%. Of the screened leads we forward to districts, 63% of referrals and 60% of members relocating or changing clubs join a Rotary club within six months.



Develop Your Club

Membership Leads

- Establish an internal communication plan (email/phone/mail)
- Remember follow up and invite them personally to an upcoming club meeting, service project, or to meet for coffee.
- One size does not fit all. If your club isn't a good fit, recommend another. Ask your Assistant Governor to help.
- Circumstances change, so circle back around to past members
- Speakers, Non-Rotary Volunteers & Donors are prospects.

TOGETHER, WE

GROW

District
Rotary
5910





QUESTIONS?



POLL

Membership Session Survey

MEMBERSHIP

2020 DISTRICT ASSEMBLY

Bunny Pratt | D5910 Membership Chair

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